

COVER SHEET

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G L O B E T E L E C O M , I N C .

(Company's Full Name)

2 7 / F T H E G L O B E T O W E R
3 2 N D S T R E E T C O R N E R 7 T H A V E N U E
B O N I F A C I O G L O B A L C I T Y T A G U I G

(Business Address: No. Street City / Town / Province)

JUAN CARLO C. PUNO

Contact Person

7797-2000

Company Telephone Number

1 2 / 3 1
Month Day
Fiscal Year

1 7 C
FORM TYPE

0 4 / 2 2
Month Day
Annual Meeting

Secondary License Type, if Applicable

Dept. Requiring this Doc.

Amended Articles Number/Section

Total No. Of Stockholders

Total Amount of Borrowings
Domestic Foreign

To be accomplished by SEC Personnel concerned

File Number

LCU

Document I.D.

Cashier

STAMPS

Remarks = pls. Use black ink for scanning purposes

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-C

**CURRENT REPORT UNDER SECTION 17
OF THE SECURITIES REGULATIONS CODE (SRC)
AND SRC RULE 17(a)-1(b)(3) THEREUNDER**

1. **August 6, 2025**
Date of Report (Date of earliest event reported)
2. **1177**
SEC Identification Number
3. **000-768-480-000**
BIR Tax Identification Number
4. **GLOBE TELECOM, INC.**
Exact Name of registrant as specified in its charter
5. **METRO MANILA, PHILIPPINES**
Province, country or other jurisdiction of incorporation
6. (SEC Use Only)
Industry Classification Code
7. **The Globe Tower, 32nd Street corner 7th Avenue, Bonifacio
Global City, Taguig**
Address of principal office
- 1634**
Postal code
8. **(02) 7797-2000**
Registrant's telephone number, including area code
9. **N/A**
Former name or former address, if changed since last report
10. Securities registered pursuant to Sections 4 and 8 of the SRC

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding (As of June 30, 2025)
COMMON SHARES	144,468,524
TOTAL DEBT	247,899

Indicate the item numbers reported herein : **Please refer to attached**

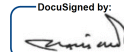
Re: Briefing Presentation Materials

Pursuant to the requirements of the Securities Regulations Code, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date : **6 August 2025**

GLOBE TELECOM, INC.

Registrant

DocuSigned by:


JOSE MARI S. FAJARDO

Senior Director, Investor Relations



2Q/1H 2025 Analysts' Briefing

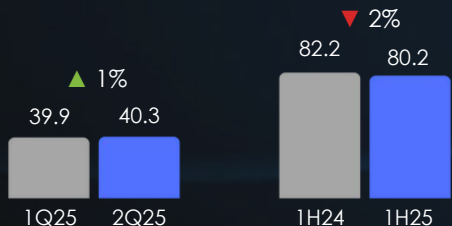
06 August 2025 | The Globe Tower + Zoom

1H 2025 Performance

Sustained data usage momentum and cost optimization lead to strong quarterly recovery

Consolidated Gross Service Revenues

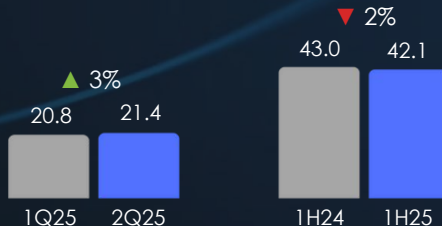
in PHP Billions



Increasing contribution from data-related revenues—88% of 2Q topline—drive sequential revenue improvement

EBITDA

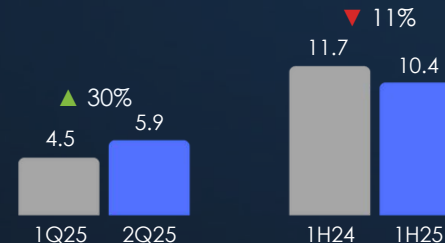
in PHP Billions



EBITDA margin expands to 53%, tracking above full-year guidance, as cost optimization efforts continue to manifest

Core Net Income

in PHP Billions



Higher share in equity affiliates, coupled with improving EBITDA, buoy QoQ growth in core net income, offsetting non-op charges

Globe updates:

Globe approaching final phase of Tower SLB Program

STTelemedia
Global Data Centres

STT Fairview 1 getting ready; First customer to move-in in 3Q25

mynt
finance for all

Mynt contributed to 26% of 1H25 NIBT

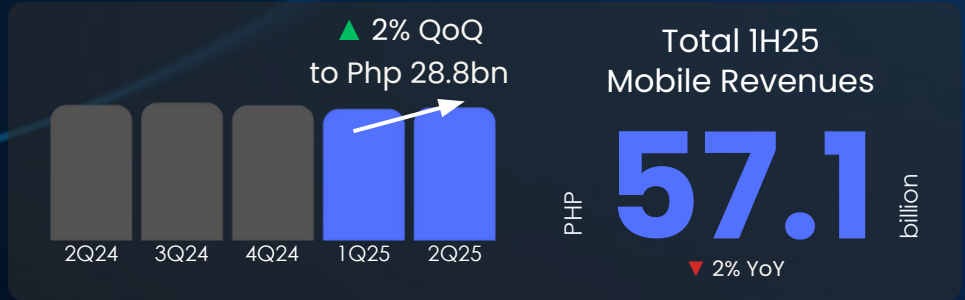
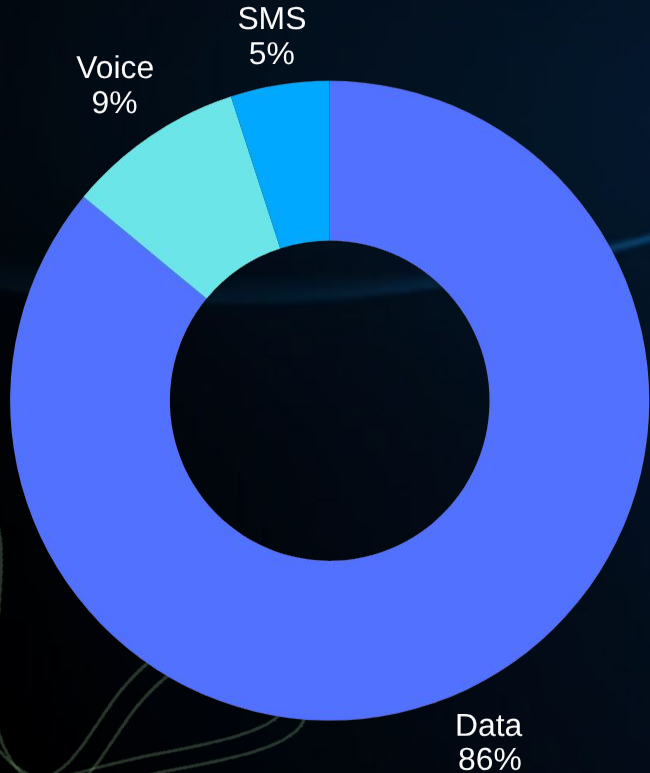
3Q25 Cash Dividend of Php25/sh

Payment Date: 09/04/2025

Record Date: 08/19/2025

Mobile Business

Mobile data now contributing 86% of total mobile revenues, driving segment performance



Mobile Business

Data monetization in full play, with improving traffic and stable top-ups



Mobile Subscribers

62.5 million

▲ 1% QoQ | ▲ 5% YoY



Mobile Data Traffic

3,187 pb

▲ 7% QoQ | ▼ 2% YoY



Mobile Data Users

37.8 million

▲ 2% QoQ | ▲ 2% YoY



Mobile Data Monthly ATPU

15.4 gb

▲ 7% QoQ | ▼ 5% YoY



- Average daily mobile top-ups remain stable
- Average daily wireless traffic continues to improve allowing for further data monetization

5G ATPU

▲ **33%**

MoM

5G MOBILE TRAFFIC*

▲ **58%**

MoM

Jun25 vs. Dec-24

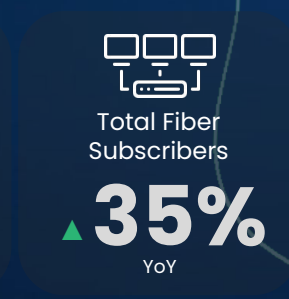
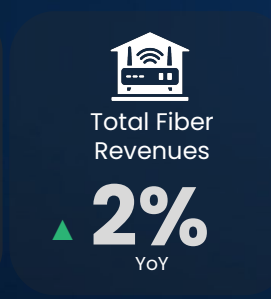
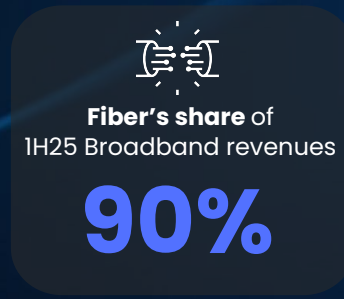
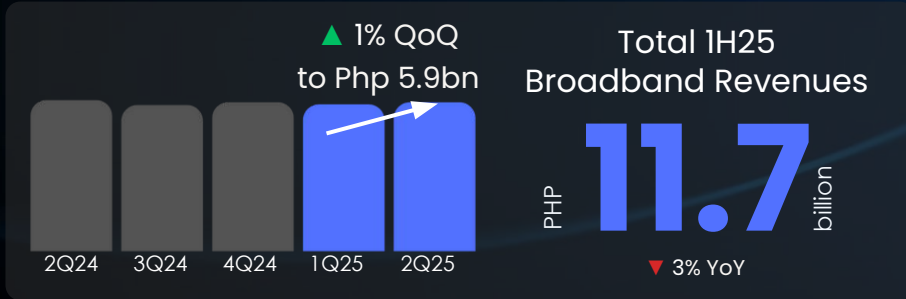


- 5G subscribers generating significantly higher value versus non-5G subscribers
- 5G ARPU 9% higher than non-5G

* Average Daily Traffic

Broadband Business

Growing Fiber base leading to improved broadband revenues, positive sequential performance



	Fixed Wireless	Wired	Total Home Broadband
Subscribers (in Mn)	0.4	1.5	1.9
YoY Change in Subs	▼ 29%	▲ 32%	▲ 13%
YoY Change in Revenues	▼ 36%	▲ 1%	▼ 3%



Broadband Business

Broadband expansion fueled by GFiber Prepaid, cementing leadership in mass-market fiber



GFP Subscribers

544k

▲ 37% QoQ



Reload Rate

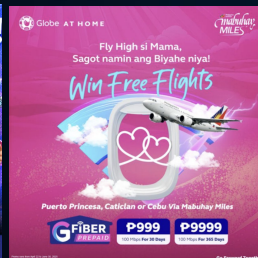
68%

▲ 2ppts vs SPLY

Acquisitions

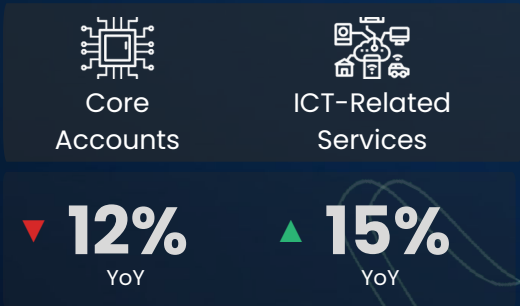
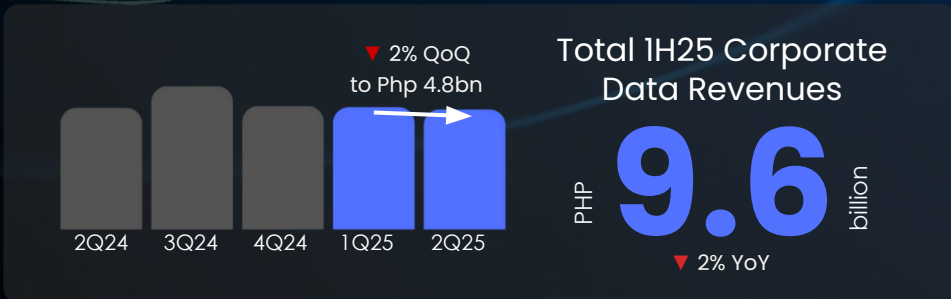


Showcased persistent growth across consecutive quarters highlighting Globe's operational resilience



Corporate Data Business

Cautious business sentiment affecting the segment, but ICT remains to be a strong pillar of growth



The resilience of the ICT-related services highlights Globe's strategic shift toward delivering high-value, future-ready ICT offerings aligned with the evolving needs of its enterprise clients

Non-telco business

Mynt sustaining outstanding growth trajectory and improving contribution

mynt
finance for all

1H25 Mynt Equity Share
in Affiliates

PHP **3.8** billion

▲ 13% QoQ | ▲ 78% YoY

mynt  GCash
finance for all

**Mynt contributed
26% of Globe's 1H25 NIBT
from the previous year's 12%
and preceding quarter's 22%**



Total 1H25 Non-Telco
Revenues

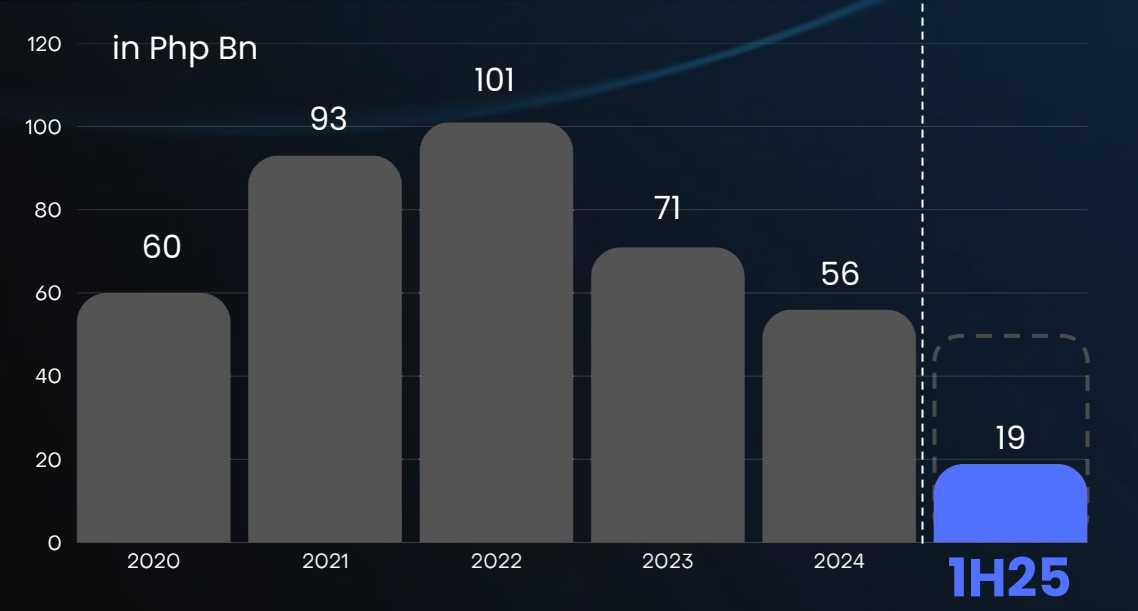
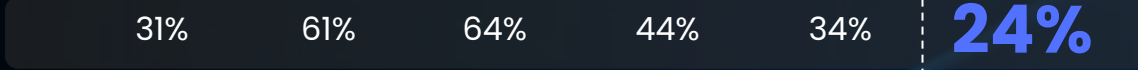
PHP **1.2** billion

▲ 3% QoQ | ▼ 2% YoY

Capital Expenditures

Spending stood at Php18.9 billion in 1H25, lower by 33% YoY

CAPEX-to-Revenue Ratio



1H25 Capital Expenditures

PHP **18.9** billion

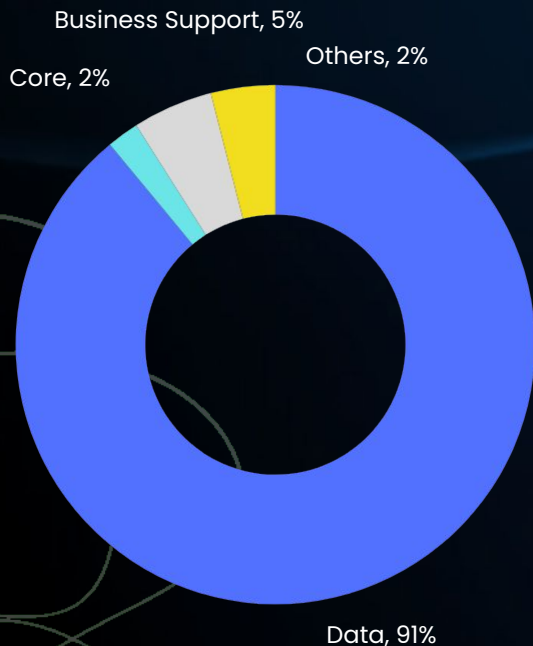
▼ 33% YoY

- Optimized capital deployment key to FCF target
- **Enhanced capital efficiency in 1H25, maintaining flexibility for calibrated investments for remainder of the year**

Capital Expenditures

Funds directed predominantly to data, network investments focused on spending where it matters

1H25 CAPEX Breakdown



937

new cell sites built

4,512

upgraded mobile sites

444

5G sites installed

35,821

FTTH lines deployed

Tower Sale and Leaseback

A total of 6,945 towers transferred to date, raising Php89.3 billion in gross proceeds thus far

On July 30, 2025, Globe announced the latest progress in its tower sale and leaseback initiatives



MIDC

Total Overall Proceeds

PHP **20.7** billion



Total Overall Proceeds

PHP **18.4** billion

Network Updates

Globe joins AUG East submarine cable system to strengthen regional AI-driven connectivity



The 8,900-kilometer AUG East cable aims to deliver additional bandwidth and strengthen network diversity and reliability along a key route linking digital hubs Singapore and Japan, with landing points in the Philippines, Brunei, Malaysia, South Korea, and Taiwan.

#AlagangGlobe

Globe expands typhoon response with Libreng Tawag and Charging Sites, readies relief operations in the wake of the successive weather disturbances



Globe

#StaySafePH

#AlagangGlobe

TYPHOON CRISING RESPONSE AND RELIEF EFFORTS



DONATE YOUR GLOBE REWARDS POINTS

Donate to Ayala Foundation-Hapag Movement to send relief and warm meals to affected communities through the GlobeOne app



Donate to Ayala Foundation via GCash for relief efforts



⌚ GLOBE PREPAID

Free unli calls and texts to all networks, 100MB for all apps and 100MB for Facebook, Viber and more for 1 day

⌚ GLOBE POSTPAID

Extended payment due dates for affected areas

⌚ TM

Free unli calls and texts to all networks, 100MB for all apps and 100MB for Facebook, Viber and more for 1 day

📶 GLOBE AT HOME PREPAID WIFI

Free 5GB open access data for 3 days for eligible customers

📶 GFIBER PREPAID

Promo extension for 3 days for affected areas

📶 GFIBER POSTPAID

Extended payment due dates for affected areas



Bayanihan SIM

Globe, DICT Bring Digital Inclusion to Life in Bulacan GIDA



25 GB

Monthly open-access data to beneficiaries for 12 months

500

Target beneficiaries

Pilot

Doña Remedios Trinidad, Bulacan

Globe and DICT launched the Bayanihan SIM in Doña Remedios Trinidad, a Geographically Isolated and Disadvantaged Area (GIDA) in Bulacan, distributing 500 SIMs to students, parents and teachers

Konektadong Pinoy Act

Globe supports the spirit of the bill in providing fast, affordable, and reliable internet and believes the government can improve this to plug loopholes for the benefit of all Filipinos

Globe echoes the PCTO's position that the Konektadong Pinoy Act should:

Protect Filipinos

- DTIPs are considered Critical Information Infrastructure, and should be protected
- National security threat vetting should be the norm for all DTIPs
- Critical telco infrastructure such as international gateway facilities should have safeguards to ensure protection from foreign threats
- DTIPs should be cybersecurity ready by Day Zero

Promote Fair Competition

- New DTIPs should also fulfill missionary roles as current DTIPs for the benefit of GIDA
- Access to passive telco infrastructure should be negotiated and up to the concerned parties, rather than mandatory with penalties
- Should follow the principle of technology neutrality, by not favoring any technology such as satellite technology

Encourage investments from all players—current and new

- Incentivize current telecommunication players to invest more

ESG Update

Sustainability is embedded in the operations of Globe



ENVIRONMENT

NET ZERO

- Launched **ecoSIMs** for prepaid and TM customers
- Expanded the use of **renewable energy** to power a total of 33 high-energy utilization sites



Photo from ACEN

For more information, visit



@Globe-Telecom



@CarlCruz0917



@GlobeCON

GLOBE WEBSITE



SOCIAL

DATA PRIVACY AND CYBERSECURITY

- Blocked **484M** spam and scam messages for 1H
- Blocked **254K** sites containing Child Sexual Abuse or Exploitation Materials (CSAEM) and malicious sites for 1H

ARTIFICIAL INTELLIGENCE

- Highlighted Globe's **adoption of AI and its impact on customer experience** before a trade delegation from the United Kingdom and at the WBBA BDC Shanghai 2025

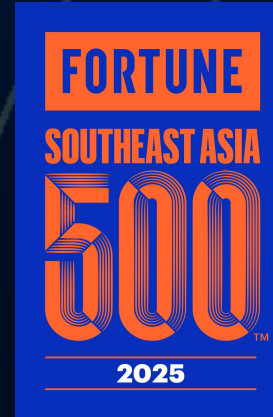
DIGITAL SKILLS AND ONLINE SAFETY

- Reached over **11,600 students and educators** nationwide in 2025 in promoting responsible digital citizenship and privacy awareness thru DTP
- Promoted children's rights and online safety at a year-long exhibit called **"Tumba-Tumba: A Retrospective"** at the National Museum



GOVERNANCE

#GlobeOfGood™



2Q 2025 Highlights

STT Fairview Updates



STTelemedia
Global Data Centres

MYNT UPDATES

GCash powers Filipinos' everyday moments

A true partner of
Everyday Filipinos...



8 in 10

Filipinos have
used GCash

...both in the Philippines
and around the world!

145

GCash Overseas
Countries Available

NEW WAYS TO PAY | MRT-3

Now, anyone can experience a **first world commute!**



Commute QR
Just scan your QR in
the GCash app



GCash Visa Card
No internet? Just tap
your card!



Tap-to-Pay
Just tap your phone!
Powered by Mastercard

MYNT UPDATES

Continuing to scale access to financial services

Fair Lending for All

Loans Disbursed LTD
Php 287B ▲ **85%**
 YoY

Unique Borrowers
9.5M ▲ **77%**
 YoY

Enabling Filipinos to Build Wealth

GSave Users LTD
14.5M ▲ **33%**
 YoY

GStocks Users LTD
1.4M ▲ **101%**
 YoY

GFunds Users LTD
8.3M ▲ **25%**
 YoY

GCrypto Users LTD
3.5M ▲ **136%**
 YoY

Affordable Insurance

Policies Sold LTD
63.3M ▲ **124%**
 YoY

GInsure Users (AAU)
16.8M ▲ **116%**
 YoY

GCash Gives
Healthway MULTI-SPECIALTY CENTER

Test Now, Pay Later
 0% interest for 2 months | All major lab tests available

GGives Test Now, Pay Later
 Avail in ZERO interest installments

GCash GSave **NEW!**

Nasa GSave na ang Cebuana Lhuillier Bank!
 Simulan na mag-ipon sa GSave!

GSave Cebuana Lhuillier
 NEW bank partner for savings

GCash **NEW!**

What can I do with the budget I have left?

Let's build an emergency fund.

It's best to save 3-6 months' worth of living expenses.

FULL LAUNCH SOON! GCoach AI
 Personal AI-Powered Wealth Chatbot

GCash Buy Load

Handa sa emergencies dahil **kada load, insured ka!**

Buy Load Now

Buy Load
PHP 50
 GET FREE HEALTH

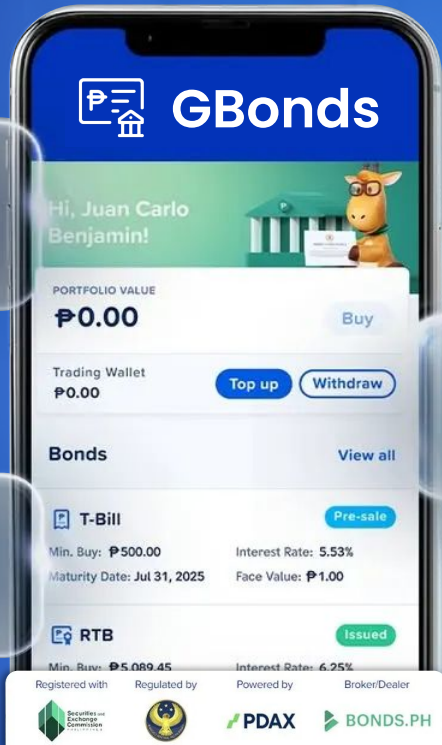
FREE Insurance with Buy Load
 Get coverage for health up to P30K

MYNT UPDATES

Innovating easy experience for investing in gov't bonds

★★★★★
Kumita as much as
5.4% INTEREST P.A.

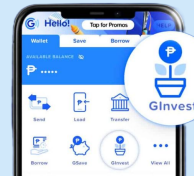
★★★★★
Magsimula in
3 EASY STEPS



★★★★★
Mag-invest for as low as
₱500

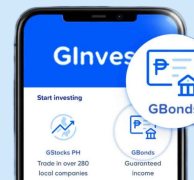
STEP 1

Go to the GCash App and tap on
Invest



STEP 2

In GInvest, tap on
GBonds to
proceed to
registration



STEP 3

Verify information
to complete your
registration



MYNT UPDATES

Driving transformation and impact in the country

Championing AI innovation in fintech

iGnite

July 8, 2025



Gathered tech providers, industry experts, and gov't partners in our **biggest innovation summit to date**

GCash



USEC. JOE GUILAS

Strategic Partnerships and Engagements
Office of the Special Assistant to the President
for Investment and Economic Affairs

Spotlight on the role of technology in **driving inclusion, resilience, & national development**

Driving financial access and literacy



Pasay City ID Pilot

Piloted digital financial aid disbursements to **1,500 student beneficiaries** in partnership with Pasay LGU



E-Panalo ang Kinabukasan

Working with DSWD, Globe, Ayala Foundation to drive **financial access in geographically isolated areas**

Extending help to who need it most



Exciting update for GBayanihan!

Starting June 24, 2025, 11 more NGOs will be part of GBayanihan

GBayanihan Expansion



Onboarding **11 additional PCNC-certified NGOs** to expand the scope of help available

GCash

GBayanihan

Donate to Typhoon Crising relief efforts on GBayanihan!

Donations for Typhoon Victims

Enabling **quick action to fund relief efforts** for communities affected by Typhoon Crising



Globe

Financial Highlights

1H25 Financial Performance

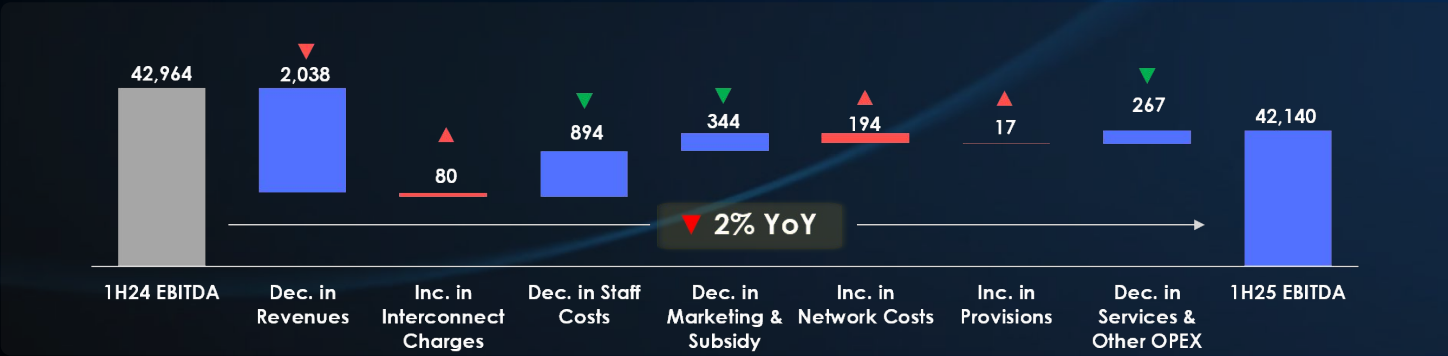
Core NIAT at Php 10Bn in 1H25, with 2Q recovery partially offsetting the soft start to the year

	1H 2025	1H 2024	YoY %	2Q 2025	1Q 2025	QoQ %
Gross Service Revenues	80,188	82,226	▼ 2%	40,335	39,853	▲ 1%
OPEX and Subsidy	(38,048)	(39,262)	▼ 3%	(18,957)	(19,091)	▼ 1%
EBITDA	42,140	42,964	▼ 2%	21,3788	20,762	▲ 3%
EBITDA Margin	52.6%	52.3%		53.0%	52.1%	
Depreciation	(26,430)	(24,761)	▲ 7%	(12,988)	(13,441)	▼ 3%
<i>Network & Non-network Builds</i>	(20,958)	(20,782)	▲ 1%	(10,153)	(10,804)	▼ 6%
<i>Capitalized Leases</i>	(5,472)	(3,979)	▲ 38%	(2,835)	(2,637)	▲ 8%
EBIT	15,710	18,203	▼ 14%	8,389	7,321	▲ 15%
Non-Op Income (Charges)	(980)	203	▼ 582%	(1,916)	937	▼ 305%
Provision for Tax	(2,293)	(3,869)	▼ 20%	(1,011)	(1,283)	▼ 21%
Net Income	12,437	14,537	▼ 14%	5,461	6,975	▼ 22%
Core Net Income	10,431	11,712	▼ 11%	5,895	4,537	▲ 30%
Normalized Net Income	10,035	11,921	▼ 16%	5,461	4,574	▲ 19%

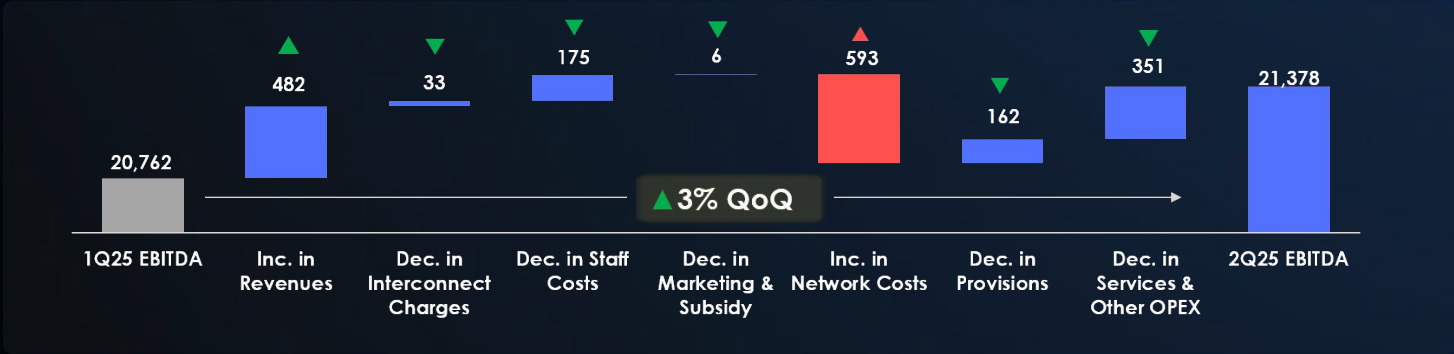
1H25 Financial Performance

EBITDA margin continues to exceed full-year guidance

YoY
in Php Mn



QoQ
in Php Mn



1H25 Financial Performance

Balance sheet remains strong; gearing ratios are robust and well within bank covenants

	1H 2025	FY 2024
Cash (in Php Bn)	19.3	21.4
Gross Debt (in Php Bn)	247.9	249.5
Gross Debt to EBITDA (Max of 3.5:1)	2.65x	2.66x
Net Debt to EBITDA	2.44x	2.43x
Debt Service Coverage Ratio (Min of 1.3x)	3.12x	3.42x

Quarterly Dividends

Reiterating commitment to sustainable and competitive returns, delivering value to shareholders



3Q25 Cash Dividends

PHP **25.0** /sh

PAYMENT DATE: 09/04/2025

RECORD DATE: 08/19/2025

2025 Consolidated Outlook

Reinforcing full-year guidance—prioritizing strategic expansion and efficient spending



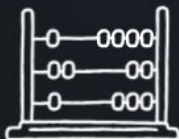
Revenues

Low- to mid-single digit % growth



Cash CAPEX

Below USD 1.0 billion



EBITDA Margin

~50%



Free Cash Flow

Positive by 2025

Globe continues to move forward in its goal of strengthening its financial position, while at the same time effectively optimizing its investments in critical infrastructure



Globe

Thank you!